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CA LIC. # 199902

December 7, 2021

Honorable Mayor Mark Addiego
City of South San Francisco
400 Grand Avenue
South San Francisco, CA 94080

Re: Proposed 480-unit residential project at 124 S. Airport Blvd / 100 Produce Avenue

Dear Mayor Addiego, Vice Mayor Nagalas, and Council Members Nicholas, Coleman, and Flores:

As a follow up to our verbal public comment at your last city council meeting regarding the Hanover Company and PS Business Parks partnership to build much-needed new housing in South San Francisco, I wanted to reiterate in writing our long-standing relationship with the Hanover Company and specifically with Scott Youdall.

Conco is a 100% union subcontractor with our headquarters located in the Bay Area and we have worked successfully with Hanover across multiple Bay Area residential projects. Hanover is fair and conducts an open bidding process on every project which welcomes the participation of high-quality open shop and union subcontractors.

On the projects where we have been selected to work with Hanover for concrete work, our experience has been that even when a subcontractor is non-union, Hanover selects high quality operators who have a commitment to quality work, worker safety, and over the past two years strict COVID safety protocols during challenging circumstances.

Conco works on many residential projects throughout California, and we understand that unlike commercial or office projects, residential projects are often only financially viable with a mix of subcontractor types.

We urge you to approve this project so much-needed housing on these sites advances toward construction phases and the bidding process opens so we can compete and hopefully put our people to work on another high-quality Hanover project.

Sincerely,

Steve Gonsalves
President
The Conco Companies